THE RICHEST MAN IN BABYLONCHAPTER 2

PRESENTED AT MORNING DEW

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RECAP OF CHAPTER 1

- The story of 3 childhood friends; Bansir, Kobbi and Arkad who ended up differently.
- They all had humble beginnings but Arkad became the wealthiest man in Babylon while his other friends struggled financially although they were hard working and successful at their trade.
- In order to better their lot, Bansir and Kobbi decided to consult Arkad to divulge the secret of his wealth.
- They realized the reason they didn't have wealth was because they never sought wealth.



Once we were equal but....

- Despite the similar circumstances of early life and knowing the 'lucky' person has no special talent/gifts.
- * He/she is not more honourable a citizien than the rest of us.
- He/she is not not more hardworking.
- So, why is this person singled out to enjoy all the good things of life while the rest of us who are equally deserving are ignored?
- What's so special about this person?

Was Arkad Selected By Fate to Be Wealthy?

« No.

- He learnt the laws that govern the building of wealth.
- He was ambitious, sought wealth and refused to stand afar off and enviously watch others enjoy
- He decided TIME and STUDY would be required to attain the wealth he sought.

What Type of Study?

- Learning is of 2 kinds.
 - What we learned and do know through common training.
 - The training that teaches us how to find out what we do not know.
- Therefore, seek knowledge and be expectant. Opportunity is an arrogant goddess who wastes no time with those who are unprepared.

Arkad's Road To Success (1/3)

1. A Part of All You Earn is Yours to Keep

- Live below what you earn. At least 10% of your earnings is yours to keep, no matter how little you earn.
- * Wealth is like a tree. It grows from a tiny seed. The first naira you save is the seed from which your tree of wealth shall grow.
- The sooner you plant that seed, the sooner the tree will grow.
- The more faithfully you nourish and water that tree with consistent savings, the sooner you bask in contentment beneath its shade.

Arkad's Road To Success (2/3)

2. Seek Counsel From Right Source

- Advice is freely given most time but watch that you take only what is worth taking.
- Seek advice from those who are competent through <u>their</u> own experiences to give it.
- Counsel with wise men. A small safe return is far more desirable than one that gets lost or pay no dividends.

Arkad's Road To Success (3/3)

3. Do NOT Eat The Children of Your Savings

- Reinvest the interest income from your investment. The children are expected to work for you.
- Their children are also expected to work for you. Keep reinvesting until you have an 'army of golden slaves' before you decide to splurge on that luxurious car, mansion etc
- * MAKE YOUR MONEY WORK FOR YOU!

Conclusion

- Start today to "pay yourself"; 10% will do to start...you can enjoy yourself from the balance
- Study, prepare yourself and lookout for opportunity. It will surely come!!!
- If you failed before, be persistent...
- Thank You!